

NATEL - QUALITY PROCUREMENT CLAUSES (QPC)

QPC #	Description	Revision Level	Current Revision Date
1	Certificate of Conformance	G	02/03/11
2	Quality System	B	02/03/11
3	Inspection	B	02/03/11
4	Warranties	A	7/12/04
5	Drawings/Specifications & Change Control	A	7/12/04
6	Nonconforming Material	B	02/03/11
7	Test Documentation	C	02/03/11
8	ITARS Compliance	B	10/31/05
9	ESD	B	02/03/11
10	Solderability & Testing, Prohibited Materials (Tin Whiskers)	B	11/27/06
11	Shelf Life Materials	B	02/03/11
12	Critical Characteristic Identification	B	02/03/11
13	Element Evaluation (LAT) – class H	C	05/09/08
14	Element Evaluation (LAT) – class K	D	05/09/08
15	Single Lot Traceability	A	7/12/04
16	Pre Cap Inspection	B	02/03/11
17	Final Source Inspection	B	02/03/11
18	Customer Source Inspection	A	7/12/04
19	Under / Over Shipments	B	02/03/11
20	Supplier Authorization / Approval	A	7/12/04
21	Marking & Identification	B	02/03/11
22	DFARS 252.225-7014, Preference for Specialty Metals, Alternate I	A	12/19/05
23	First Article	B	02/03/11
24	Disclosure Of Information	A	11/27/06
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Please see <http://www.natelengr.com/Quality Assurance/clauses.asp> for copies of the Natel Quality Procurement Clauses referenced above.

Natel Engineering Co., Inc

This document is an integral part of the contract (purchase order) which call it out.
This revision in effect at the time the purchase order was placed applies.

QPC # **1**
REV **G**
DATE **02/03/11**

CERTIFICATE OF CONFORMANCE (C OF C)

Material supplied on this contract shall be accompanied by a C of C, which must include:

1. **Original manufacturer's name, address, telephone number and FSCM number**
2. **Natel Purchase order number**
3. **Natel Part number and revision.**
4. **Drawing or specification number and revision**
5. **Serial numbers or date code or lot number (as applicable)**
6. **QA signature and date**
7. **Statement of conformance to all requirements**

NOTE: **The supplier shall also retain the C of C and all relevant supporting data on file for ten (10) years after completion of this purchase order.**

NOTE: **The supplier must list original manufacturer and manufacture Date Code / Lot number associated with the materials being ordered.**

NOTE: **A copy of the original manufacturers C of C must be provided with the shipment of materials ordered when available.**

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QPC # 2
REV B
DATE 02/03/11

Quality Systems

The material supplied on this contract must be controlled under a Quality System that conforms to MIL-I-45208, MIL-Q-9858, ANSI/ISO/ASQ AS9100 or equivalent.

The supplier shall maintain a calibration system that complies with MIL-STD-45662, or ISO-10012:2003 requirements.

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QPC # 3
REV B
DATE 02/03/11

Inspection

All articles and materials will be subject to inspection and approval by Natel after delivery not withstanding prior payment. It is agreed that payment shall not constitute final acceptance. Defective material or items not in accordance with Natel's specifications will be held for Seller's instruction. If Seller directs, materials will be returned at Seller's expense. No goods returned as defective shall be replaced without authorization from Buyer. Natel, our customers or associated regulatory agencies reserve the right to access your facility, the processing of the products and associated records.

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QPC # **4**
REV **A**
DATE **7/12/04**

Warranties

Unless otherwise agreed in writing, Seller expressly warrants that all materials or articles will be free from defects of material and workmanship and complies with all specifications, drawings and all other requirement set forth and agreed upon in this purchase order.

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QPC # **5**
REV **A**
DATE **7/12/04**

DRAWINGS / SPECIFICATIONS & CHANGE CONTROL

Natel Purchasing Department shall supply Seller with current drawings / specification required to fulfill this order.

Buyer reserves the right at any time to make changes in drawings and specifications as to any material and/or work covered by this order. Suppliers or their subcontractors are required to conform with all specifications included or referenced in this order.

Any components and /or materials that are being procured by Natel Engineering in which a change by the vendor is in process, the vendor is required to notify Natel Engineering prior to the change. The Change Notification requirements apply to any Class 1 changes, ie – design, dimensional, materials, process and programming.

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QPC # **6**
REV **B**
DATE **02/03/11**

NONCONFORMING MATERIAL

Suppliers will flowdown all applicable requirements of the Purchase Order to their Suppliers to insure conformance to all Specifications, Drawings and Quality systems requirements, Regulations, Public Laws and other requirements as may be specified in the Purchase Order.

Nonconforming material will not be accepted by Natel unless approved in advance in writing by the Buyer and with concurrence from Natel's Quality Assurance Management Designate. Requests for authorization to ship nonconforming material will be addressed in writing to the appropriate Natel Quality Assurance Department with full explanation of the nonconformance per the suppliers nonconformance reporting system.

The supplier is required to respond to Natel's request for root cause and corrective action addressing nonconformance of material per Natel's Supplier Corrective Action Request. Failure to respond within the time frame requested could affect future procurements and/or status as an approved supplier.

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QPC # 7
REV C
DATE 02/03/11

TEST DOCUMENTATION

1. The Supplier shall retain objective written evidence of hardware conformance to the Purchase Order Requirements for each shipment.
 - A. Recorded data shall include not only the results of all routine inspections and Dimensional Data Reports, along with all required tests results such as Conditioning, Burn-In, Lot Acceptance, Sampling and / or any other test used to determine item conformance.

Note: The supplier upon request of NATEL shall provide these reports as part of the Documentation Data Package supplied with shipped product.
 - B. If the Seller is a jobber or distributor of the item(s) in this Purchase Order, the Seller shall require the same performance documentation from the original manufacturer of the item(s). Additionally, Seller shall secure from that manufacturer a right for Buyer to acquire or inspect (at Buyer's option) all pertinent data in that manufacturer's possession showing the items' compliance to specification.
 - C. The exact format of the submitted data may vary from Seller to Seller, but shall contain the following minimum information:
 1. Seller's name
 2. Seller's Purchase Order number and revision
 3. Natel Buyer's part number and Purchase Order number and revision
 4. Natel Drawing/specification/supplier planning revision level
 5. Number of items in lot
 6. Number of items inspected
 7. Acceptable quality level (AQL) used
 8. Lot number and date code (if applicable)
 - D. The Seller may obtain attributes data or variable data at Seller's discretion unless the variables data is specifically requested by the Buyer. The Seller's format is acceptable. As a minimum, attributes data shall include the parameter inspected, the tolerance and the measurement obtained for each item inspected.
 - E. Data sheets/test reports shall bear evidence of acceptance by Seller's signature (or stamp) and date signed.
2. **QUALITY RETENTION REQUIREMENTS.** The requested data is to be retained by the Seller for a period of ten (10) years after the date of the completion of this Purchase Order, unless otherwise specified in this Purchase Order. It shall be made available for review by the Buyer's Representative when requested.
3. The retention of inspection/test data, as provided herein, shall not modify or limit any representations, warranties, or commitments made elsewhere herein, or in any way affect the obligation of the Seller to perform strictly in accordance with the provisions of the Purchase Order.
4. As defined per purchase order test data shall be supplied upon receipt of materials / parts being purchased.

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QPC # 8
REV B
DATE 10/31/05

ITARS COMPLIANCE

The information contained may be subject to International Traffic Arms Regulations (ITAR) or Export Administration Regulations (EAR) Controls and may not be disclosed to any foreign person(s) or firm, including persons employed by or associated with your firm, without first complying with all requirements of the ITAR, 22 CFR 120-130 and the EAR, 15 CFR 730-774.

NATEL Suppliers Are Hereby Notified of the following International Traffic in Arms Regulations (ITAR) Compliance Requirements.

- In accordance with 22 CFR §122.1 (a), persons who engage in the United States in the business of either manufacturing or exporting defense articles or furnishing defense services are required to register with the U.S. Department of State, Office of Defense Trade Controls and apply for export authorization prior to exports of controlled hardware, technical data, software and services.
Manufacturers of defense articles who do not engage in exporting must also register.
- A Defense article is a commodity, including software, that is specifically designed, developed configured adapted or modified for a military application.
- Natel Suppliers are notified that as they are manufacturing articles for NATEL, **they are manufacturing defense articles** and must be registered with the U.S. State Department. SUPPLIERS NAME must also maintain that registration for the duration of their business relationship with NATEL. Information regarding registration may be found at www.pmdtc.org.
- Natel suppliers are also notified that any technical data (i.e. specification, drawings, etc.) provided by NATEL is considered to be export controlled and **may not be provided to any foreign person*** in the SUPPLIERS NAME employ without specific prior export authorization from the Department of State, Office of Defense Trade Controls Licensing (ODTCL).
 - * Foreign persons are person who are not 1) U.S. Citizens, 2) U.S. Permanent Resident Aliens (Green Card Holders), or 3) Protected Persons (Refugees).
- Natel Suppliers may also not provide any of the export controlled technical data provided by NATEL to foreign suppliers or affiliates, regardless of the nature of the relationship to the U.S. supplier, for any reason, without prior specific export authorization secured from the ODTCL.
- Natel Supplier also notified that it may not transfer any export controlled technical data provided by NATEL to any U.S. sub-contractor/vendor without first notifying the sub-contractor/vendor of the export compliance requirements as stated above.

By this notification, you as a Natel supplier have been so advised of its compliance obligations under the ITAR.

Natel Engineering Co., Inc

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QPC # **9**
REV **B**
DATE **02/03/11**

ELECTROSTATIC SENSITIVE DEVICES (ESD)

The devices supplied under this contract shall be packaged in accordance with MIL-PRF-81705, Type I or Type III barrier materials, the latest revision of the MIL-STD-1686 (Electrostatic Discharge Control Program for Protection of Electronic Devices) and MIL-HDBK-263 (ESD Handbook for Protection Parts, Assemblies and Equipmemts). The supplier shall take necessary precautions to ensure that static susceptible devices are adequately protected from electrostatic discharge (ESD) damage during manufacturing, test, inspection, packaging and shipping. Packaging shall be marked with an ESD cautionary note or symbol.

Natel Engineering Co., Inc

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QPC # **10**
REV **A**
DATE **7/12/04**

SOLDERABILITY & TESTING

Unless otherwise specified in the product specification, material supplied on this purchase order shall meet the requirements of ANSI/J-STD-002, Category 3 Test Method A, B, or C as applicable. All products must have a date code within 18 Months from the receipt at Natel Engineering.

All constructions and finishes containing pure cadmium, or pure zinc is prohibited. In addition, constructions and finishes containing pure tin are prohibited unless they contain a minimum of 3 weight percent alloying element(s) (i.e. lead, silver, etc.).

Note: The supplier is required to perform solderability and electrical testing on material older than 18 months.

If material older than 18 months is shipped, specific written approval by Natel Quality Assurance Department is required.

Natel Engineering Co., Inc

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QPC # **11**
REV **B**
DATE **02/03/11**

SHELF LIFE MATERIALS

Any product, substance or material that has a limited life shall have a minimum of 75% of its certified shelf life remaining upon delivery to Natel Engineering. The limited life period shall be identified on the product or support documentation. An MSDS Sheet is to be provided with each shipment of product. The supplier shall include the date of manufacture.

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QPC # **12**
REV **B**
DATE **02/03/11**

CRITICAL CHARACTERISTICS IDENTIFICATION

Natel Engineering drawings and specifications will annotate critical characteristics exhibited by a symbol noted within the drawing legend or notes. The supplier must make provisions within their processes to assure that all requirements identified as a critical characteristic are in compliance and must provide documentation in the form of variable data unless specified otherwise.

Natel Engineering Co., Inc

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This revision in effect at the time the purchase order was placed applies.

QPC # **13**
REV **C**
DATE **05/09/08**

ELEMENT EVALUATION (LAT) – CLASS H

The supplier must verify that all product on this purchase order meets the requirements of element evaluation per MIL-PRF-38534, Class H. Test reports and certifications must accompany each shipment. The supplier shall also retain this data on file for seven (7) years after completion of this purchase order.

Conventional Element Evaluation is not required when elements are purchased as QML QPL certified parts.

Passive Elements – element evaluation is not required when the elements are acquired from the Established Reliability series of military specifications and is listed on the QPL.

Microcircuits & Semiconductor Devices – element evaluation is not required for JANHC or JANKC discrete semiconductors Mil-PRF-19500 qualified die or for MIL-PRF-38535 Class V qualified die.

Attributes data confirming successful LAT must accompany shipment.

The original manufacturers C of C must be provided with each shipment of die.

Natel Engineering Co., Inc

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This revision in effect at the time the purchase order was placed applies.

QPC # **14**
REV **D**
DATE **05/09/08**

ELEMENT EVALUATION (LAT) – CLASS K

The supplier must verify that all product on this purchase order meets the requirements of element evaluation per MIL-PRF-38534, Class K. Test reports and certifications must accompany each shipment. The supplier shall also retain this data on file for seven (7) years after completion of this purchase order.

Conventional Element Evaluation is not required when elements are purchased as QML QPL certified parts.

Passive Elements – element evaluation is not required when the elements are acquired from the Established Reliability series of military specifications and is listed on the QPL.

Microcircuits & Semiconductor Devices – element evaluation is not required for JANKC discrete semiconductors Mil-PRF-19500 qualified die or for MIL-PRF-38535 Class V qualified die.

The full LAT data package confirming successful LAT completion must accompany the shipment.

The original manufacturers C of C must be provided with each shipment of die.

Natel Engineering Co., Inc

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QPC # **15**
REV **A**
DATE **7/12/04**

SINGLE LOT TRACEABILITY

Items provided in accordance with this purchase order are under Single Lot Traceability Control at Natel.

1. Each shipment shall be from only one OEM
2. Each shipment shall only be from one Wafer Lot
3. Components that are too small to have the Lot Code marked on them are to have their packaging identified with the appropriate Lot Code marking / serial number.

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QPC # **16**
REV **B**
DATE **02/03/11**

PRE-CAP INSPECTION

Pre-cap inspection by Natel is required prior to closure of the assemblies or containers procured on this contract. The supplier shall notify the Natel buyer whose name is on this purchase order a minimum of Five (5) working days prior to assembly or container closure.

Natel reserves the right to waive, on an individual lot/shipment basis, this inspection. Authorization to continue processing of material, less this inspection, will be accomplished by written notification from Natel. In this case, a copy of the written authorization must accompany the shipment. Failure to include the authorization document is cause for rejection.

Natel Engineering Co., Inc

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QPC # **17**
REV **B**
DATE **02/03/11**

FINAL SOURCE INSPECTION

Natel Source Verification (NSV) is required at the supplier's facility prior to shipment of this order. Test and inspection data demonstrating conformance to the lot acceptance requirements as specified in the drawing or specification shall be generated, be ready for review. In addition, the supplier shall furnish, at no cost to Natel, the necessary facilities, equipment, documentation and personnel in support of this inspection. The supplier shall notify Natel a minimum of ten (10) working days prior to the material being ready for any identified inspection points. Final acceptance shall be at final destination. Failure to include a copy of the Natel Source Surveillance Activity Report (SSAR) is cause for rejection. The quantity shipped must be the exact same as the quantity accepted in the SSAR. If there is a quantity difference, material will be rejected upon receipt and returned to the supplier.

Natel reserves the right to waive, on an individual shipment basis, the requirement for NSV. If NSV is waived, a copy of the waiver must accompany the shipment. Failure to include the waiver is cause for rejection. The quantity of pieces shipped must match exactly the quantity on the waiver.

Natel Engineering Co., Inc

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QPC # 18

DATE 7/12/04

CUSTOMER SOURCE INSPECTION

A Customer of Natel has requested source inspection on this product prior to shipment from your facility. The supplier shall contact Natel Quality upon receipt of this order to coordinate the Customer Source Inspection.

Natel customers reserve the right to waive, on an individual lot / shipment basis this inspection. Authorization to continue processing of material, less this inspection, will be accomplished by written notification from Natel Quality.

Documented evidence of source inspection/s or direction to waive agreed upon inspection/s is to be provided with each shipment of associated product.

Natel Engineering Co., Inc

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QPC # **19**
REV **B**
DATE **02/03/11**

UNDER / OVER - SHIPMENTS

**Natel accepts 0% under-shipments and up to 0% over-shipments.
Note – Unless expressly agreed upon by Nate’s Buyer in writing.**

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QPC # **20**
REV **A**
DATE **7/12/04**

SUPPLIER AUTHORIZATION / APPROVAL

Per Natel Vendor Rating System, this vendor requires authorization by QA Management, prior to release of Purchase Order.

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QPC # **21**
REV **B**
DATE **02/03/11**

MARKING & IDENTIFICATION

The vendor is required to reference Natel part number, revision, purchase order number, lot number or date code, on all labels and documents.

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QPC # **22**
REV **A**
DATE **12/19/05**

DFARS 252.225-7014, Preference for Specialty Metals, Alternate I

Pursuant to DFARS 252.225-7014, specialty metals incorporated in articles delivered to Natel must be: (1) melted in the United States, its possessions or Puerto Rico; (2) melted in a "qualifying country" as defined in DFARS 225.872-1; or, (3) incorporated in an article manufactured in a "qualifying country."

Briefly, this clause requires that any specialty metals (as defined in the clause) incorporated in hardware deliverable under DoD contracts must be melted in the United States or a qualifying country.

As Natel is flowing this requirement down to all of our suppliers it is incumbent upon the supplier to flow the clause down to any of their subtier suppliers for this product.

The DFARS clause can be found at the following websites:

<http://www.acq.osd.mil/dpap/dars/index.htm> and <http://farsite.hill.af.mil/VFDFARa.htm>.

DFARS 252.225-7014, Preference for Domestic Specialty Metals, Alt I

Basic requirements:

- Specialty metals must be melted in the United States or a qualifying country, or they can be melted anywhere but must be "incorporated in an article manufactured in a qualifying country: The clause allows a qualifying country to manufacture parts from metal that was melted anywhere, provided it meets specifications, but a United States company can only use metal that was melted in the United States or a qualifying country.

(Warning! – Procurement of raw material from a casting or rolling mill in the United States or qualifying country does not necessarily mean the raw material was melted in the United States or a qualifying country. All applicable certifications must be scrutinized to determine the country where the metal was melted.)

- As of the date of this bulletin, the qualifying countries are: Australia, Belgium, Canada, Denmark, Egypt, Federal Republic of Germany, France, Greece, Israel, Italy, Luxembourg, Netherlands, Norway, Portugal, Spain, Sweden, Switzerland, Turkey, United Kingdom of Great Britain and Northern Ireland.

QPC for Specialty metals

Natel Engineering Co., Inc

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QPC # **22 (continued)**
REV **A**
DATE **12/19/05**

- “Specialty Metals” means:
 - a. Steel with a maximum alloy content exceeding one or more of the following limits: manganese, 1.65%; Silicon, 0.60%; or copper, 0.60%; or ii) containing more than 0.25% of any of the following elements: aluminum, chromium, cobalt, columbium, molybdenum, nickel, titanium, tungsten, or vanadium.
 - Example 1: Steel containing 1.15% chromium melted in Japan and used in the United States in the manufacture of any item to be delivered pursuant to a contract with the US Government is not compliant with DFARS 252.225-7014, Alt I. Explanation – Steel containing more than .25% chromium is defined as a specialty metal and, therefore, must either be melted in the United States or a qualifying country, or be melted anywhere and incorporated into a deliverable item in a qualifying country. Japan is not on the list of qualifying countries.
 - Example 2: Steel melted in Japan containing .20% chromium and not having alloy or element contents in excess of the thresholds set forth in DFARS 252.225-7014, Alt I is compliant with that DFARS clause. Explanation – Steel containing more than .25% chromium is defined as a specialty metal. However, in this case, the steel contains only .20%, so it is not a specialty metal. It does not have to be produced in the United States or a qualifying country. This material from Japan would be acceptable.
 - b. Metal alloy consisting of nickel, iron-nickel, and cobalt base alloys containing a total of other alloying metals (except iron) in excess of 10 percent;
 - c. Titanium and titanium alloys; and
 - d. Zirconium and zirconium base alloys.

Should the product you are supplying to Natel contain such metals as described above and in the referenced DFARS clause Natel will assume that the suppliers Certification of Conformance delivered with the product will include certification of compliance to this requirement.

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QPC # 23
REV B
DATE 02/03/11

FIRST ARTICLE (F/A) REPORT

1. Supplier providing product to NATEL Engineering shall provide a F/A Report on all first piece production parts. This requirement is applicable to all stamped, fabricated, machined, and electro-mechanical parts and assemblies. The F/A Report requirements shall meet the guidelines of AS 9102 and be submitted to NATEL Engineering for approval prior to acceptance of the production run or as instructed by the procuring activity.

FIRST ARTICLE VERIFICATION (FAV)

2. FAV is a requirement of this purchase order if:
 1. This order is the first to the supplier's facility for the part number identified on the purchase order, or if
 2. This is a repeat purchase order and there has been a revision change to the drawing, or if
 3. There has been a break in the supplier's production of this part of more than two (2) years (unless otherwise specified in the contract), or if
 4. This is the first purchase order for this part number to call out FAV; i.e., it is a new requirement, or if
 5. There has been a change in a Sub-tier Supplier or Manufacturing Process for any of the following special processes: Welding, Brazing, Plating and Painting.
 6. The supplier moves their manufacturing facility.

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QPC # **24**
REV **A**
DATE **11/27/06**

DISCLOSURE OF INFORMATION

DFARS 252.204-7000, Disclosure Of Information

Clause requires that no information about the contract be released without approval of the Contracting Officer. Applies to contractor and subcontractor; must request approval through the prime. The Contractor agrees to include a similar requirement in each subcontract under this contract.

DFARS .227-7025, Limitations On The Use Or Disclosure Of GFI

The clause informs contracts and subcontractors that there are limitations (limited rights/restricted rights) on the use and / or disclosure of Government Furnished Information marked with restrictive legends and licensed rights legends. Applicability: Contracts and Subcontracts with Government Furnished Information.

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QPC # **25**
REV **A**
DATE **10/27/09**

FOREIGN OBJECT ELIMINATION (FOD)

The seller shall establish and maintain an effective Foreign Object Damage (FOD) Prevention Program to reduce FOD using NAS412 as a guideline.

The material supplied on this purchase order shall be manufactured in an environment that is free of foreign objects. Material supplied shall be free of foreign objects. The seller's program shall utilize effective FOD prevention practices. The program shall be proportional to the sensitivity of the design of the product(s) to FOD, as well as, to the FOD generating potential of the manufacturing methods.

The written procedures or policies developed by the seller shall be subject to review upon request by the Natel Procurement Agent and/or government representative, and disapproval when the seller's procedures or policies do not accomplish their objectives.

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QPC # **26**
REV **A**
DATE **10/25/10**

FRAUD OR FALSIFICATION

Any knowing and willful act to falsify, conceal, or alter a material fact, or any false, fraudulent or fictitious statement or representation in connection with the performance of work under this purchase order may be punishable in accordance with applicable Federal Statutes.